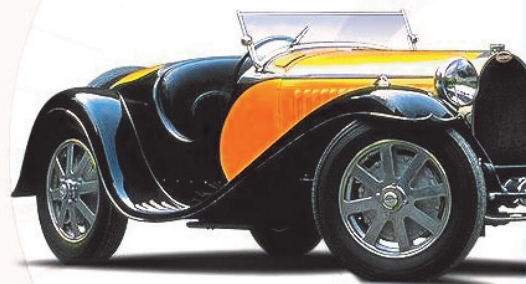




**Phoenix**  
**Automotive**  
**Cores**



Dear Valued Client,

We appreciate this opportunity to introduce our company. Included in this media kit is a list of the automotive cores that we currently carry and are able to supply our customers, along with information about who we are and what we can provide for you our clients.

We definitely want to be your automotive core supplier. Please consider Phoenix Automotive Cores for your next core supply order.

If you have any questions regarding our facilities, products or about anything else please feel free to call us.

For automotive cores contact either **Mike Sabori** or **Wyatt Rivas**, at 602.415.9166 or email them at: [mike@phxautocores.com](mailto:mike@phxautocores.com) or [wyatt@phxautocores.com](mailto:wyatt@phxautocores.com).

For catalytic converters contact **Chris Elftman**, at 602.415.9166 or email him at: [chris@phxautocores.com](mailto:chris@phxautocores.com).

Thank you for your consideration.

Sincerely,

*David Polletta*

David Polletta  
Marketing Director

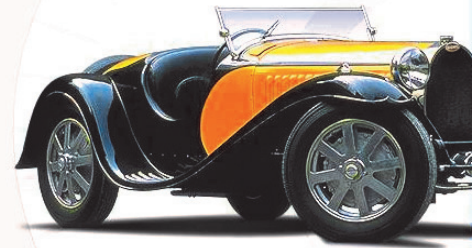


422 South 33<sup>rd</sup> Avenue - Phoenix, Arizona 85009  
Phone: 602.415.9166 Fax: 602.237.6728

**[www.phxautocores.com](http://www.phxautocores.com)**



**Phoenix**  
**Automotive**  
**Cores**



## **International Automotive Core Supplier & Processor of Catalytic Converters**

**P**hoenix Automotive Cores was born out of CMS/Morrell, an established and knowledgeable leader in the recycling industry.

Phoenix Automotive Cores was established to address the needs of auto recyclers and the automotive remanufacturing industry. We have accomplished this by assembling a team of experienced and knowledgeable personnel.

Our core buyers have over 40 years of combined experience. This experience is not limited to the domestic market, but includes international core buying as well.



Due to our experienced core buyers we can provide the products that the remanufacturing industry demands.

With four locations in the United States, we have excellent access to a steady source of cores and the convenience of being close to all of our clients.

Our experienced and trained personnel in inventory, shipping and receiving assure that our client's orders are on time and accurate.

## **Our Team**



**Lee Morrell - Managing Partner**

Lee's 20 plus years of experience in the recycling industry, his extensive knowledge of international markets and his many contacts with key businesses in these markets is what makes us a strong, reliable automotive core supplier.

Lee has dedicated countless hours in co-developing with Car-Part.com a cross reference core identification listing to help Automotive Recyclers.



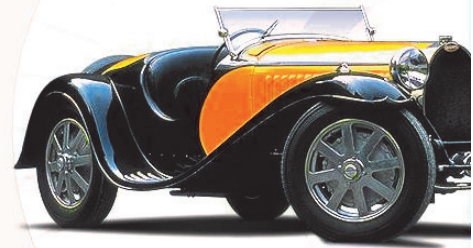
**Mike Sabori - General Manager - Phoenix**

Mike's extensive experience makes him a key asset to our clients and us. He began buying cores in 1975 and catalytic converters in 1992.

Mike personally trains all of our core buyers, instilling in them our philosophy of educating our suppliers and building lasting relationships with them. He also serves as our liaison with our suppliers (Automotive Recyclers) and our clients (Automotive Parts Remanufacturers).



**Phoenix**  
**Automotive**  
**Cores**



## Catalytic Converter Division

**W**e are proud of both our ability and willingness to offer our clients the most honest and comprehensive grading program available.

Being one of only a few decanners of catalytic converters in the United States, along with our vast diversity in the recycling and commodities industries, and most importantly our strong dedication to building lasting business relationships makes us the right buyer for your catalytic converters.

Our team is able to receive in or pick up and grade all types of catalytic converters in any quantities. We have dock buyers at our facility, local buyers on the road; we travel frequently through out the country and can arrange shipping from any country.

Raw catalyst is sent from our facility to our partnered E.P.A. approved smelter where the Platinum, Palladium, and Rhodium are extracted and re-sold in to the commodities market for use in such things as jewelry, electronics, medical and dental applications, and of course new catalytic converters.



Decanning Process



### **Chris Elftman** - General Manager - Phoenix

Chris has been buying catalytic converters for over 15 years, providing him with an extensive knowledge of Catalytic Converters, and invaluable experience in all aspects of the recycling industry.

He oversees all of our grading & purchasing of catalytic converters.



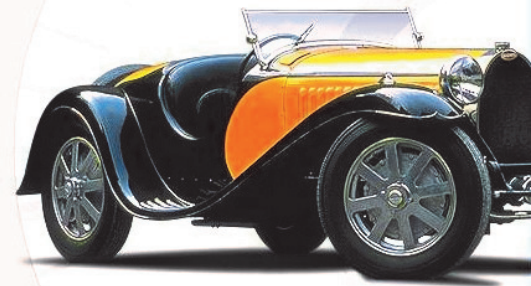
### **Jay Robie** - CEO

For over 15 years Jay has been involved in the marketing of both base metal commodities and precious metal bearing material including Gold, Silver, Platinum, Palladium and Rhodium.

Jay oversees sales of all catalyst and is our liaison with smelters, refiners & assayers.



**Phoenix**  
**Automotive**  
**Cores**



## **WE CARRY and PURCHASE THE FOLLOWING AUTOMOTIVE CORES:**

### **Air Conditioning**

- Compressors

### **Brakes**

- Calipers
- Hydro Boosters
- Hydrovacs
- Master Cylinders
- Power Boosters

### **Electrical**

- Alternators
- Generators
- Starters

### **Electrical Motors**

- Window Motors
- Wiper Motors

### **Electronics**

- Distributors (Mechanical)
- ECMs
- Mass Air Flow Meters

### **Engines**

### **Fuel Systems**

- Throttle Bodies
- Carburetors

### **Hydraulics**

- Control Cylinders
- Control Valves
- Power Steering Pumps
- Rack & Pinions
- Steering Gear Boxes

### **Transmissions**

- Automatic Transmissions
- Manual Transmissions
- Transfer Cases

**With four locations in the United States,  
we are conveniently close to all of our clients.**

**HEADQUARTERS**  
422 S. 33rd Avenue  
Phoenix, AZ 85009  
Main: 602.415.9166  
Fax: 602.237.6728

**GEORGIA BRANCH**  
407 Industrial Road  
P.O. Box 259  
Barnesville, GA 30204  
Main: 770.872.3701  
Fax: 770.872.3702

**NEW HAMPSHIRE BRANCH**  
140 Hayward Street  
Manchester, NH 03103  
Main: 603.644.2334  
Fax: 603.644.2336

**NEVADA BRANCH**  
2567 E. Washburn Road  
North Las Vegas, NV 89081  
Main: 702.683.3159  
Fax: 702.632.3396





**Phoenix**  
**Automotive**  
**Cores**



**In addition to our four branches, we have  
eight buying / shipping locations, adding to our national reach.**

**Anniston, AL**  
**1610 Frank Akers Road**

**Georgetown, MA (Boston area)**  
**97 Tenney Street**

**Cheektowaga, NY (Buffalo area)**  
**2775 Broadway**

**Houston, TX**  
**9045 Knight Road**

**Santa Ana, CA (Los Angeles area)**  
**2511 South Broadway**

**Covington, TN (Memphis area)**  
**1521 Hwy 51 N**

**Lower Burrell, PA (Pittsburgh area)**  
**2603 Leechburg Road**

**Tampa, FL**  
**4735 Transport Drive**